## **INDEX ANNUITIES**

# Product Comparison Guide

Power 7 Protector Plus Income<sup>®</sup>

**Power 7 Protector**°

Power 10 Protector Plus Income®

Power 10 Protector<sup>®</sup>

Issued by American General Life Insurance Company (AGL), an American International Group, Inc. (AIG) member company. Guarantees are backed by the claims-paying ability of AGL.



## Offer Clients a Powerful Combination for Retirement

To prepare for a strong financial future, it's important to consider a retirement savings vehicle that can help clients build more assets for retirement. **The Power Series of Index Annuities**<sup>®</sup> offer clients the opportunity to:

- GROW their retirement assets with index interest accounts that are based in part on the performance of the S&P 500<sup>®</sup> (excluding dividends), PIMCO Global Optima Index<sup>™</sup> or the ML Strategic Balanced Index.<sup>®</sup>
- PROTECT their principal against market loss with a fixed interest account and four index interest accounts.
- ACCUMULATE more assets for retirement through the power of tax deferral.

In addition, through the **Lifetime Income Plus**<sup>®</sup> guaranteed living benefit rider, both Power 7 Protector Plus Income<sup>®</sup> and Power 10 Protector Plus Income<sup>®</sup> can provide clients with GUARANTEED RISING INCOME for the first 10 contract years, as long as withdrawals are taken subject to the terms of the rider.

Note: Lifetime Income Plus is automatically included with Power 7 Protector Plus Income and Power 10 Protector Plus Income for an annual fee of 0.95% of the Income Base. Guarantees are backed by the claims-paying ability of American General Life Insurance Company.

### Important Information about Selling Index Annuity Products

Index annuity products are fixed deferred annuities, and it's important that producers properly position these products when selling them to clients. Index annuities are not subject to federal and state securities registration requirements, so it's important to understand that the way in which a product is marketed can directly impact the determination of whether it is considered to be a security. Therefore, all producers should be aware of the following guidelines for marketing index annuity products:

- Index annuity products should be properly positioned as fixed deferred annuities and not as any other kind of product.
- They should not be marketed as being equivalent to, or as a substitute for, equity investments (such as mutual funds, securities, an investment in the market, etc.).
- The marketing and sales process should speak to the guaranteed features of the product without unduly emphasizing the possibility of index interest crediting or implying any linkage to equities.
- The overall focus of any marketing, including any sales presentations, should be the long-term retirement aspects of index annuities, such as minimum guaranteed surrender values, annuity payout options and the safety and stability of insurance products in general.

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	Power 7 Protector Plus Income®	Power 7 Protector <sup>®</sup>	
Description	Index annuity focusing on retirement income with a guaranteed living benefit rider	Index annuity focusing on asset accumulation with no guaranteed living benefit rider	
Issue Age	50-80 owner and annuitant (may vary by state)	18-85 owner and annuitant (may vary by state)	
Premium	<ul> <li>Initial: \$25,000 minimum (qualified and non-qualified)</li> <li>Subsequent: Only in the first 30 days after contract issue</li> <li>Requires prior company approval if total of all contracts issued to the same owner and/or annuitant exceeds \$1 million</li> </ul>	Same	
Guaranteed Living Benefit Rider	Automatically included as part of the contract for an annual fee of 0.95% of the Income Base (see details on far right panel)	Not available	
Interest Crediting Options	<ul> <li>4 Index Interest Accounts (see details on far right panel)</li> <li>1-Year Fixed Interest Account</li> </ul>	Same	
Death Benefit	Greater of 1) the annuity contract value; or 2) Minimum Withdrawal Value	Same	
Free Withdrawals	Up to 10% of the annuity contract value (based on prior anniversary value) if taken after the first contract year, or the Maximum Annual Withdrawal Amount under Lifetime Income Plus, whichever is greater	Up to 10% of the annuity contract value (based on prior anniversary value) if taken after the first contract year	
Withdrawal Charge	Applies to amounts in excess of either the 10% Free Withdrawal Amount or the Maximum Annual Withdrawal Amount under Lifetime Income Plus, whichever is greater. Declines over 7 years: 8-7-6-5-4-3-2-0%.	Applies to amounts in excess of the 10% Free Withdrawal Amount. Declines over 7 years: 8-7-6-5-4-3-2-0%.	
Market Value Adjustment (MVA)	Applies to any withdrawals subject to withdrawal charges. MVA based on changes in the Barclays U.S. Credit yield. Not applicable in all states.	Same	
Waiver of Withdrawal Charge and MVA	Withdrawal charge and MVA may be waived for certain withdrawals if the contract owner is diagnosed with a terminal illness (Terminal Illness Rider), has extended care needs (Extended Care Rider) or requires assistance with activities of daily living (Activities of Daily Living Rider). Riders may not be available in all states. Restrictions and limitations apply. See the Owner Acknowledgment and Disclosure Statement for details.	Same	
Minimum Withdrawal Value	87.5% of premiums, growing at an annual rate as specified in the contract (less withdrawals, excluding withdrawal charges and MVA). State variations apply.	Same	
Required Minimum Distributions (RMDs)	Withdrawal charges and MVA will not apply to RMDs attributable to the contract. RMDs count against the 10% Free Withdrawal Amount and the Maximum Annual Withdrawal Amount. Failure to satisfy the RMD requirements may result in a tax penalty.	Withdrawal charges and MVA will not apply to RMDs attributable to the contract. RMDs count against the 10% Free Withdrawal Amount. Failure to satisfy the RMD requirements may result in a tax penalty.	
Annuitization Choices	Life income; joint and survivor annuity; joint and survivor annuity with 10- or 20-year period certain; life annuity with 10- or 20-year period certain; and income for a specified period (5-30 years)	Same	
Cash Surrender Value	Greater of 1) Minimum Withdrawal Value; or 2) contract value adjusted for any MVA, living benefit fee and withdrawal charge	Greater of 1) Minimum Withdrawal Value; or 2) contract value adjusted for any MVA and withdrawal charge	

Note: This product comparison is not intended to be all-inclusive. State variations may apply. Please refer to the Owner Acknowledgment and Disclosure Statement for more information.

Power 10 Protector Plus Income®	Power 10 Protector <sup>®</sup>
Index annuity focusing on retirement income with a guaranteed living benefit rider	Index annuity focusing on asset accumulation with no guaranteed living benefit rider
50-75 owner and annuitant (may vary by state)	18-75 owner and annuitant (may vary by state)
Same	Same
Automatically included as part of the contract for an annual fee of 0.95% of the Income Base (see details on far right panel)	Not available
Same	Same
Same	Same
Up to 10% of the annuity contract value (based on prior anniversary value) if taken after the first contract year, or the Maximum Annual Withdrawal Amount under Lifetime Income Plus, whichever is greater	Up to 10% of the annuity contract value (based on prior anniversary value) if taken after the first contract year
Applies to amounts in excess of either the 10% Free Withdrawal Amount or the Maximum Annual Withdrawal Amount under Lifetime Income Plus, whichever is greater. Declines over 10 years: 10-9-8-7-6-5-4-3-2-1-0%.	Applies to amounts in excess of the 10% Free Withdrawal Amount. Declines over 10 years: 10-9-8-7-6-5-4-3-2-1-0%.
Same	Same
Same	Same
Same	Same
Withdrawal charges and MVA will not apply to RMDs attributable to the contract. RMDs count against the 10% Free Withdrawal Amount and Maximum Annual Withdrawal Amount. Failure to satisfy the RMD requirements may result in a tax penalty.	Withdrawal charges and MVA will not apply to RMDs attributable to the contract. RMDs count against the 10% Free Withdrawal Amount. Failure to satisfy the RMD requirements may result in a tax penalty.
Same	Same
Greater of 1) Minimum Withdrawal Value; or 2) contract value adjusted for any MVA, living benefit fee and withdrawal charge	Greater of 1) Minimum Withdrawal Value; or 2) contract value adjusted for any MVA and withdrawal charge

Index Interest Accounts				
Index Interest Account	Index Interest Calculation Is Based on:	Index Rate Cap	Spread	Participation Rate
Annual Point-to-Point (S&P 500 <sup>®</sup> )	Annual point-to-point change in the S&P 500 <sup>®</sup> (excluding dividends)	Yes	No	100%
<b>2-Year Point-to-Point</b> (PIMCO Global Optima Index™)	Change in the PIMCO Global Optima Index™ at the end of the two-year period	No	Yes	100%
Annual Point-to-Point (ML Strategic Balanced Index®)*	Annual point-to-point change in the ML Strategic Balanced Index®	No	Yes	100%
<b>2-Year Point-to-Point</b> (ML Strategic Balanced Index®)*	Change in the ML Strategic Balanced Index® at the end of the two-year period	No	Yes	100%

Note: The spread or cap is set for each index term by American General Life Insurance Company. The total spread for the ML Strategic Balanced Index<sup>®</sup> and the PIMCO Global Optima Index<sup>TM</sup> 2-Year Point-to-Point Index Interest Accounts is the annualized spread multiplied by two. The participation rate is guaranteed for the life of the contract.

\*The ML Strategic Balanced Index<sup>®</sup> has an embedded cost that may reduce the amount of interest earned. Please see the back cover of this brochure, and the Owner's Acknowledgment and Disclosure Statement, for details.

L	ifetime Income Plus® Gu	aranteed Living Ben	efit Rider
Autom	atically included with Power 7 Protecto	or Plus Income and Power 10 Pr	otector Plus Income
Eligible Premiums	All premiums paid in the contract's first 30 days. Included in the Income Base and Income Credit Base.		ne Base and Income Credit Base.
Issue Age	50-80 (Power 7 Protector Plus Income); 50-75 (Power 10 Protector Plus Income)		
Income Base	<ul> <li>Initial: Equals eligible premiums</li> <li>Subsequent: On contract anniversaries, the Income Base can increase to the greater of 1) the highest anniversary value; or 2) the Income Base plus any available income credit</li> <li>Minimum: 200% of eligible premiums on the 10th contract anniversary if withdrawals are not taken before that date</li> <li>Adjusted for excess withdrawals</li> </ul>		
Annual Income Credit (Roll-up)	<ul> <li>7.5% of the Income Credit Base in y</li> <li>Keep the Difference—the amount cr when withdrawals are taken subject</li> <li>Not available in years when excess</li> </ul>	redited is reduced by the percenter t to the terms of the rider during th	age of the Income Base withdrawn,
Income Credit Base	<ul> <li>Initial: Equals eligible premiums</li> <li>Subsequent: If the Income Base ste Credit Base will also step up to this rises due to the addition of the inco</li> <li>Adjusted for excess withdrawals</li> </ul>	amount. The Income Credit Bas	n a contract anniversary, the Income e is not increased if the Income Base
Income Credit Period	• First 10 contract years		
Maximum Annual Withdrawal Amount (MAWA)	<ul> <li>Calculated as a percentage of the</li> <li>Based on the number of covered in first withdrawal:</li> </ul>		vered person at the time of the
	Age of Covered Person(s) at First Withdrawal	One Covered Person (Single Life)	Two Covered Persons (Joint Life)
	72 and older	6.50%	6.00%
	65 to 71	5.50%	5.00%
	60 to 64	4.00%	3.50%
	50 to 59	3.50%	3.00%
	<ul> <li>Excess withdrawals will reduce future</li> <li>Age is based on the age of the old the age of the younger individual (</li> </ul>	er individual if the contract is join	
Rider Fee	0.95% of the Income Base. Deducted rata basis if the contract is fully surren		

Please see Key Terms and Definitions on the back cover for more information. For agent use only. Not for use with the public.

#### Key Terms and Definitions

Excess Withdrawal: Withdrawals taken in excess of the Maximum Annual Withdrawal Amount.

Highest Anniversary Value: The contract value on a contract anniversary that is higher than all previous anniversary values.

**Income Base:** The value on which guaranteed withdrawals and the rider fee are based; it is not used in the calculation of the contract value or any other benefits under the contract, and cannot be withdrawn partially or in a lump sum.

Income Credit: The amount that may be added to the Income Base in each of the first 10 contract years.

Income Credit Base: A component of the rider that is used to calculate the annual income credit.

Maximum Annual Withdrawal Amount: The maximum amount of income that can be taken each year without reducing the Income Base and Income Credit Base.

Index annuities are not a direct investment in the stock market. They are long-term insurance products with guarantees backed by the claims-paying ability of the issuing insurance company. They provide the potential for interest to be credited based in part on the performance of the specified index, without the risk of loss of premium due to market downturns or fluctuations. Index annuities may not be suitable or appropriate for all clients.

Withdrawals may be subject to federal and/or state income taxes. An additional 10% federal tax may apply if clients make withdrawals or surrender their annuity before age 59½. Clients should consult a tax advisor regarding their specific situation.

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